



Marine | Agent on Demand



ESMA MARINE

Shipyard representatives have long played a crucial role in connecting ship owners with shipyards for repair, maintenance and conversion projects. However, as the industry landscape evolves, it is important that we adapt and diversify to stay relevant. Direct communication and digitalization are developing rapidly, allowing yards and operators to increasingly act directly. Flexibility will be a key factor for our future existence. For the yard but also for the operators. That is why we created the **Agent on Demand** program.

On-demand service can significantly increase an agent's efficiency. Shipyards and operators can use on-demand services to quickly and easily connect with local suppliers, partners and customers. They have access to local knowledge and expertise when necessary. We can help find a dock anywhere, organize marketing tours and visiting exhibitions, or conduct pre-docking inspections on the ship.



MEMBER OF IASA

Esma Marine Agencies is a member of the IASA (International Association of Shiprepair Agents), a private organization whose members have been carefully vetted before being offered membership. All members of the IASA are professional agents, with shipyard representation and ship repair services being their primary business activities. With 20 members it is hard to imagine we can't find the solution you are looking for.



SHIPYARDS WE REPRESENT





CERNAVAL SHIPYARD | SPAIN



COLOMBO DOCKYARD | SRI LANKA



A DP WORLD Company



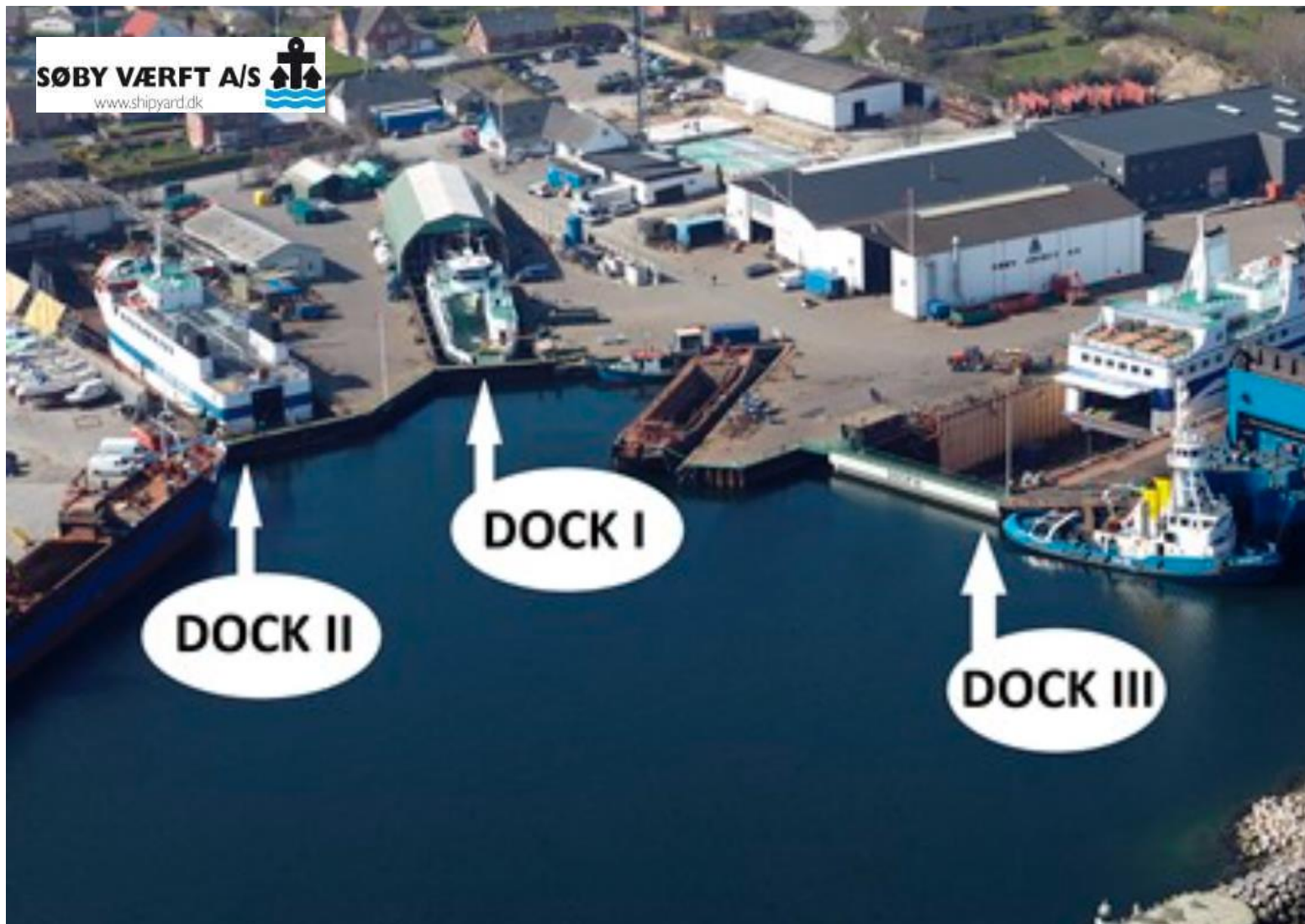
DRYDOCKSWORLD DUBAI | UAE



KUZEY STAR | TURKEY



ZHOUSAN CHANGHONG | CHINA



SØBY VÆRFT | DENMARK



ASABA | EQUATORIAL GUINEA



ASTILLEROS RIA DE AVILES | SPAIN

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