The Maritime Marketplace

Ship Supply 4.0

Low order rates and high effort for repeating work limit the performance of ship chandlers. Rewarding offers with a lot of effort are offset by low and shared orders, which reduce the margin and make the business unprofitable.

Digitization and connecting professionals directly bring higher efficiency and replaces useless administration.

FOR SHIP SUPPLIERS

Suppliers receive their orders via various systems / platforms, mostly split up and on short notice. This makes their work uneconomical and difficult. With previous platforms, suppliers must pay a lot of money and follow the customer's instructions. None of them have been truly helpful yet.

MESH digitizes the process and increases efficiency through fixed conditions on independent responsibility and direct connection with the professionals on board, without annoying discussions and negotiations. **MESH** is free of charge for ship chandlers.

SPOT FEATURE

Many chandlers struggle with inquiries from foreign vessels and try to integrate them into their daily business to deliver and generate new customers. However, many of these inquiries remain unanswered and potential revenue is lost.

MESH offers a new concept for suppliers to receive orders via their own **individualized and customized platform - without any effort or costs** and enable them to actively attract new customers easily.



UNIQUE Benefits!

The platform digitalizes the entire maritime supply chain from A-Z. Suppliers can fix their conditions to finally reduce their daily work efforts. The finished order is sent directly from the vessels: **no order cuttings, no discussions, just a smooth process**.



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ERP interface easy & seamless your demands flexible solutions